



INCOTERMS 2020



		Embalaje Verificación Control	Licencias Autorizaciones Otras formalidades	Carga en el camión o contenedor en fábrica o almacén	Transporte interior país de origen. De fábrica a puerto, aeropuerto a terminal	Formalidades aduaneras exportación	Costes manipulación terminal origen, puerto, aeropuerto, tir, tren, etc.	Transporte principal internacional	Seguro mercancía Seguro transporte	Costes manipulación terminal destino, puerto, aeropuerto, tir, tren, etc.	Formalidades aduaneras importación. Aranceles, impuestos interiores, especiales y trámites	Transporte interior país de destino. De puerto, aeropuerto o terminal a fábrica u operador logístico.	Descarga
EXW (mm) Ex works Franco fábrica	Coste	Blue	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow
	Riesgo	Blue	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow
FCA (mm) Free Carrier Franco Porteador	Coste	Blue	Yellow	Yellow	Blue	Yellow	Yellow	Blue	Yellow	Yellow	Yellow	Yellow	Yellow
	Riesgo	Blue	Yellow	Yellow	Blue	Yellow	Yellow	Blue	Yellow	Yellow	Yellow	Yellow	Yellow
CPT (mm) Carriage paid to Transporte pagado hasta	Coste	Blue	Yellow	Yellow	Blue	Yellow	Blue	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow
	Riesgo	Blue	Yellow	Yellow	Blue	Yellow	Blue	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow
CIP (mm) Carriage + insurance paid to Transporte + seguro pagado hasta	Coste	Blue	Yellow	Yellow	Blue	Yellow	Blue	Yellow	Blue	Yellow	Yellow	Yellow	Yellow
	Riesgo	Blue	Yellow	Yellow	Blue	Yellow	Blue	Yellow	Blue	Yellow	Yellow	Yellow	Yellow
DAT (mm) Delivered at terminal Entrega en terminal	Coste	Blue	Yellow	Yellow	Blue	Yellow	Blue	Yellow	Blue	Yellow	Yellow	Yellow	Yellow
	Riesgo	Blue	Yellow	Yellow	Blue	Yellow	Blue	Yellow	Blue	Yellow	Yellow	Yellow	Yellow
DAP (mm) Delivered at place Entrega en lugar	Coste	Blue	Yellow	Yellow	Blue	Yellow	Blue	Yellow	Blue	Yellow	Blue	Yellow	Yellow
	Riesgo	Blue	Yellow	Yellow	Blue	Yellow	Blue	Yellow	Blue	Yellow	Blue	Yellow	Yellow
DPU (mm) Delivered at place unload Entrega en lugar descargada	Coste	Blue	Yellow	Yellow	Blue	Yellow	Blue	Yellow	Blue	Yellow	Blue	Yellow	Blue
	Riesgo	Blue	Yellow	Yellow	Blue	Yellow	Blue	Yellow	Blue	Yellow	Blue	Yellow	Blue
DDP (mm) Delivered duty paid Entregada derechos pagados	Coste	Blue	Yellow	Yellow	Blue	Yellow	Blue	Yellow	Blue	Yellow	Blue	Yellow	Blue
	Riesgo	Blue	Yellow	Yellow	Blue	Yellow	Blue	Yellow	Blue	Yellow	Blue	Yellow	Blue
FAS (m) Free alongside ship Franco al costado del buque	Coste	Blue	Yellow	Yellow	Blue	Yellow	Blue	Yellow	Blue	Yellow	Yellow	Yellow	Yellow
	Riesgo	Blue	Yellow	Yellow	Blue	Yellow	Blue	Yellow	Blue	Yellow	Yellow	Yellow	Yellow
FOB (m) Free on board Franco a bordo	Coste	Blue	Yellow	Yellow	Blue	Yellow	Blue	Yellow	Blue	Yellow	Yellow	Yellow	Yellow
	Riesgo	Blue	Yellow	Yellow	Blue	Yellow	Blue	Yellow	Blue	Yellow	Yellow	Yellow	Yellow
CFR (m) Cost and freight Coste y flete	Coste	Blue	Yellow	Yellow	Blue	Yellow	Blue	Yellow	Blue	Yellow	Yellow	Yellow	Yellow
	Riesgo	Blue	Yellow	Yellow	Blue	Yellow	Blue	Yellow	Blue	Yellow	Yellow	Yellow	Yellow
CIF (m) Cost , insurance and freight Coste, seguro y flete	Coste	Blue	Yellow	Yellow	Blue	Yellow	Blue	Yellow	Blue	Yellow	Yellow	Yellow	Yellow
	Riesgo	Blue	Yellow	Yellow	Blue	Yellow	Blue	Yellow	Blue	Yellow	Yellow	Yellow	Yellow

(mm) - multimodal
(m) - marítimo



Vendedor



Comprador



Vendedor debe proporcionar documentación necesaria para aduanas de export e import a petición, riesgo y a expensas de demandante



Dependiendo del lugar de entrega pactado